

# Ten Year Summary.<sup>1</sup>

## G.01

	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Amounts in millions of euros										
<b>From the statements of income</b>										
Revenue	142,059	95,209	99,222	101,569	98,469	78,924	97,761	106,540	114,297	117,982
Personnel expenses <sup>2,3</sup>	24,216	24,650	23,574	20,256	15,066	13,928	16,454	17,424	18,002	18,753
Research and development expenditure thereof capitalized	5,658 -	3,928 591	3,733 715	4,148 990	4,442 1,387	4,181 1,285	4,849 1,373	5,634 1,460	5,644 1,465	5,385 1,284
Operating profit/EBIT <sup>3</sup>	5,754	2,873	4,992	8,710	2,730	-1,513	7,274	8,755	8,820	10,815
Operating margin (%) <sup>3</sup>	4.1	3.0	5.0	8.6	2.8	-1.9	7.4	8.2	7.7	9.2
Income/Profit (loss) before income taxes and extraordinary items <sup>3</sup>	3,535	2,426	4,902	9,181	2,795	-2,298	6,628	8,449	8,116	10,139
Net operating income/ Net operating profit (loss) <sup>3</sup>	3,165	4,834	4,032	4,123	1,370	-2,102	5,120	6,240	7,302	9,173
as % of net assets (RONA) <sup>3</sup>	5.7	10.0	8.3	10.5	4.4	-6.6	17.5	19.9	19.6	22.7
Net income/Net profit (loss) <sup>3</sup>	2,466	4,215	3,783	3,985	1,414	-2,644	4,674	6,029	6,830	8,720
Net income per share (€)/ Net profit (loss) per share (€) <sup>3</sup>	2.43	4.09	3.66	3.83	1.41	-2.63	4.28	5.32	6.02	6.40
Diluted net income per share (€)/ Diluted net profit (loss) per share (€) <sup>3</sup>	2.43	4.08	3.64	3.80	1.40	-2.63	4.28	5.31	6.02	6.40
Total dividend	1,519	1,527	1,542	1,928	556	0	1,971	2,346	2,349	2,407
Dividend per share (€)	1.50	1.50	1.50	2.00	0.60	0.00	1.85	2.20	2.20	2.25
<b>From the statements of financial position</b>										
Property, plant and equipment	34,017	35,295	32,747	14,650	16,087	15,965	17,593	19,180	20,599	21,779
Leased equipment	26,711	34,236	36,949	19,638	18,672	18,532	19,925	22,811	26,058	28,160
Other non-current assets <sup>3</sup>	-	76,200	67,507	39,686	42,077	40,044	41,309	45,023	48,947	48,138
Inventories	16,805	19,699	18,396	14,086	16,805	12,845	14,544	17,081	17,720	17,349
Liquid assets	11,666	8,063	8,409	15,631	6,912	9,800	10,903	9,576	10,996	11,053
Other current assets	-	54,519	53,626	31,403	31,672	31,635	31,556	34,461	38,742	38,920
Total assets <sup>3</sup>	182,872	228,012	217,634	135,094	132,225	128,821	135,830	148,132	163,062	168,518
Shareholders' equity <sup>3</sup>	33,522	35,957	37,346	38,230	32,730	31,827	37,953	41,337	39,330	43,363
thereof share capital	2,633	2,647	2,673	2,766	2,768	3,045	3,058	3,060	3,063	3,069
Equity ratio Group (%) <sup>3</sup>	17.5	15.1	16.5	26.9	24.3	24.7	26.5	26.3	22.7	24.3
Equity ratio industrial business (%) <sup>3</sup>	25.2	23.7	27.1	43.7	42.7	42.6	45.8	46.4	39.8	43.4
Non-current liabilities <sup>3</sup>	-	96,823	90,452	47,998	47,313	49,456	44,738	51,940	65,016	66,047
Current liabilities <sup>3</sup>	-	95,232	89,836	48,866	52,182	47,538	53,139	54,855	58,716	59,108
Net liquidity industrial business	2,193	8,016	9,861	12,912	3,106	7,285	11,938	11,981	11,508	13,834
Net assets (average) <sup>3</sup>	55,885	48,313	48,584	39,187	31,466	31,778	29,338	31,426	37,521	40,648

	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Amounts in millions of euros										
<b>From the statements of cash flows<sup>2</sup></b>										
Investments in property, plant and equipment	6,386	6,480	5,874	4,247	3,559	2,423	3,653	4,158	4,827	4,975
Depreciation and amortization	-	7,363	7,169	4,146	3,023	3,264	3,364	3,575	4,067	4,368
Cash provided by (used for) operating activities	11,060	11,032	14,337	7,146	-786	10,961	8,544	-696	-1,100	3,285
investing activities	-16,682	-10,237	-15,857	26,479	-4,812	-8,950	-313	-6,537	-8,864	-6,829
financing activities	2,549	-1,284	2,396	-25,204	-2,915	1,057	-7,551	5,842	11,506	3,855
Free cash flow of the industrial business	1,757	2,423	2,679	7,637	-3,915	2,706	5,432	989	1,452	4,842
<b>From the stock exchanges</b>										
Share price at year-end (€)	35.26	43.14	46.80	66.50	26.70	37.23	50.73	33.92	41.32	62.90
Average shares outstanding (in millions)	1,012.8	1,014.7	1,022.1	1,037.8	957.7	1,003.8	1,050.8	1,066.0	1,066.8	1,068.8
Average diluted shares outstanding (in millions)	1,014.5	1,017.7	1,027.3	1,047.3	959.9	1,003.8	1,051.5	1,067.1	1,067.1	1,069.1
<b>Ratings</b>										
Credit rating, long-term										
Standard & Poor's	BBB	BBB	BBB	BBB+	A-	BBB+	BBB+	BBB+	A-	A-
Moody's	A3	A3	Baa1	A3	A3	A3	A3	A3	A3	A3
Fitch	BBB+	BBB+	BBB+	A-	A-	BBB+	BBB+	A-	A-	A-
DBRS	A (low)	A (low)	A (low)	A (low)	A (low)	A (low)	A (low)	A (low)	A (low)	A (low)
<b>Average annual number of employees</b>	379,019	296,109	277,771	271,704	274,330	258,628	258,120	267,274	274,605	275,384

1 For the year 2004, figures according to US GAAP; since 2005, according to IFRS.

2 Until August 3, 2007, including Chrysler.

3 For the year 2012, the figures have been adjusted, primarily for effects arising from application of the amended version of IAS 19.